



Probabilistic Decision Modeling using S2S Forecasts

The Importance of Calibration and Reliability
to Decision Support System Design



Executive Summary

- Humans have a hard time thinking probabilistically
- Good probabilistic forecasts ***need great probabilistic forecast users***
- Effective decision making on S2S timescales requires:
 - a. Reliable probabilistic forecasts
 - b. Decision support systems
 - c. **Education**
- Synthetic models → intuitive insight → ***constructive dialogue*** with end users

Intuition...?

Probabilistic thinking is hard

“The human brain expects more regularity and patterns than randomness actually exhibits” - Bill Notz, OSU

Intuition...?

Probabilistic thinking is hard

“The reason people find probability unintuitive and difficult is because it is unintuitive and difficult.” - David Spiegelhalter, Cambridge

What should we do?

Probabilistic thinking is hard

- Utilizing **expected value** to make decisions **is insufficient for comprehensive risk management**
 - This includes classic cost/loss calculations (though these are useful)
- There is a need for a ***more nuanced and educational approach***
 - Education for complex concepts → ***intuitive primers***
 - Synthetic model → ***ask illuminating questions***
 - Engage user in conversation → ***get people thinking***

S2S forecasts - who (do we think) needs them?

Energy



- Load forecasting
- Demand Forecasting
- Renewable production
- Trading and hedging

Insurance



- Better price & underwrite private products
- Provide value-add tools to reduce claims

Agriculture



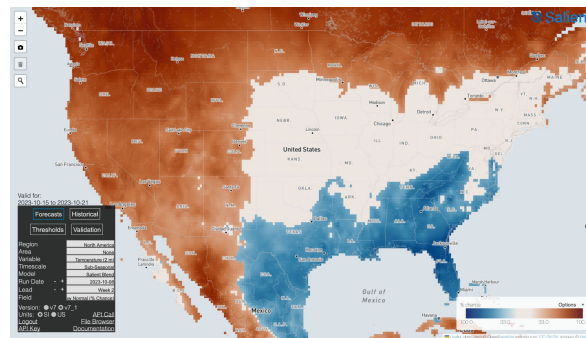
- Optimized crop planning
- Harvest timing
- Pest and disease risk
- Fertilizer applications
- Labor management

Our product

The solution Salient provides

Salient Blend forecast - global, reliable, probabilistic

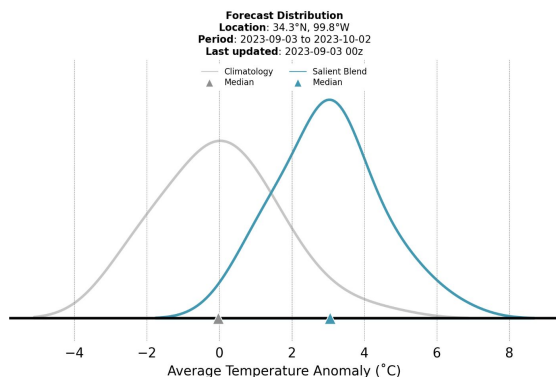
Temperature - Precipitation - Wind Speed - Solar Insolation		
Weekly to 5 weeks	Monthly to 3 months	Quarterly to 1 year
Updated weekly	Updated Weekly	Updated Monthly
Global (1/4° grid / 25km) and point-based debiasing		



↑
API ACCESS

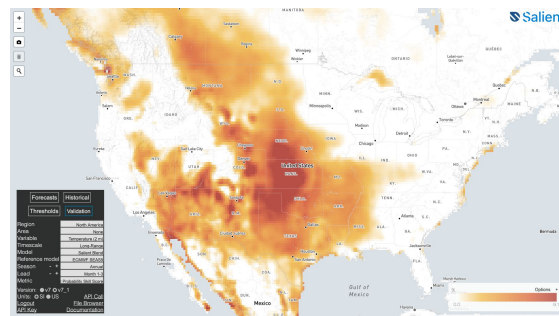
S2S forecasts require attention to detail

Probabilistic



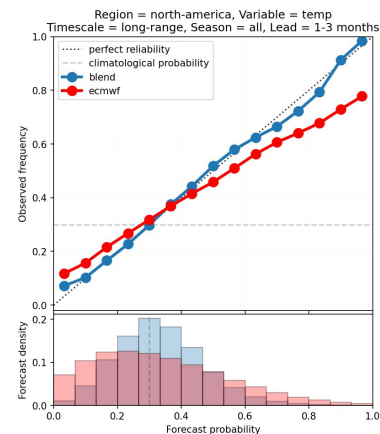
- Salient ML/AI/Clim models operate in quantile space
- Quantify uncertainty
- Can make specific forecasts

Proper Scores



- Proper Scoring metrics (CRPS) are critical for fair evaluation
- Skill scores allow easy comparison among models
- Broken out by timescale, season, and lead time

Reliability



- All models are calibrated
- Reliability diagrams available for above/below tercile categorical forecasts

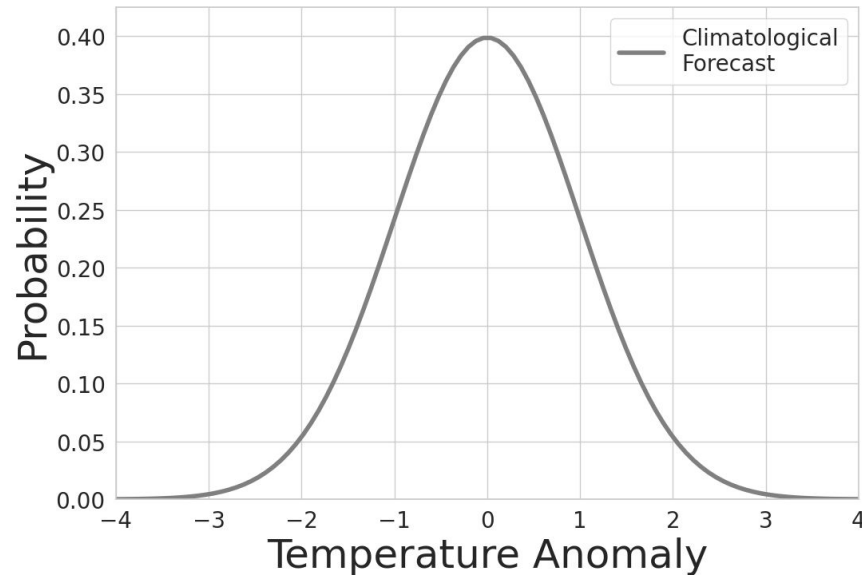
Where to start

Intuitive Primers for Probabilistic S2S Concepts

- Tercile Forecasts
- Continuous Ranked Probability Score
- Categorical Metrics
- Reliability Diagrams
 - Effects of forecast calibration
- Other ideas?

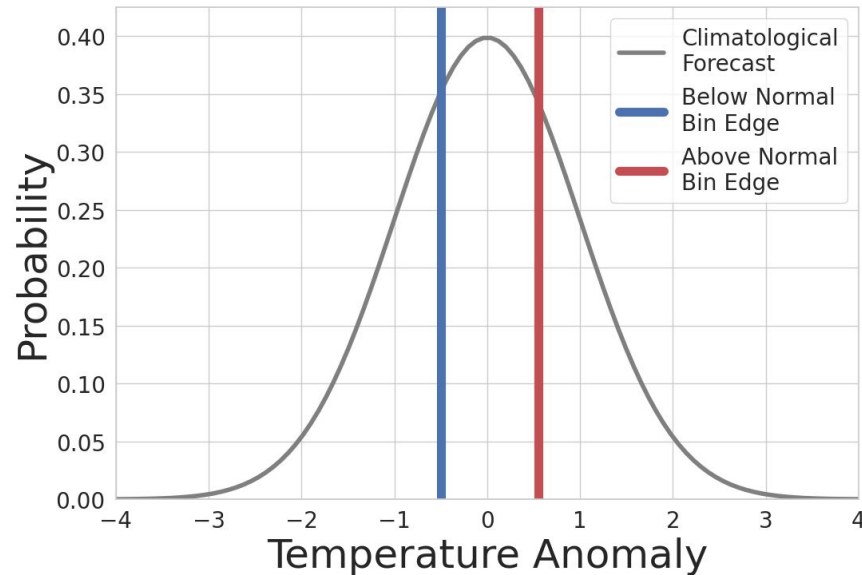
Probabilistic Tercile Forecasts

Typical climate forecasting formulation. Three categories - Above, Near, and Below Normal. By definition, the climatological 'random chance' forecast is a 33% of being in any one of the three categories



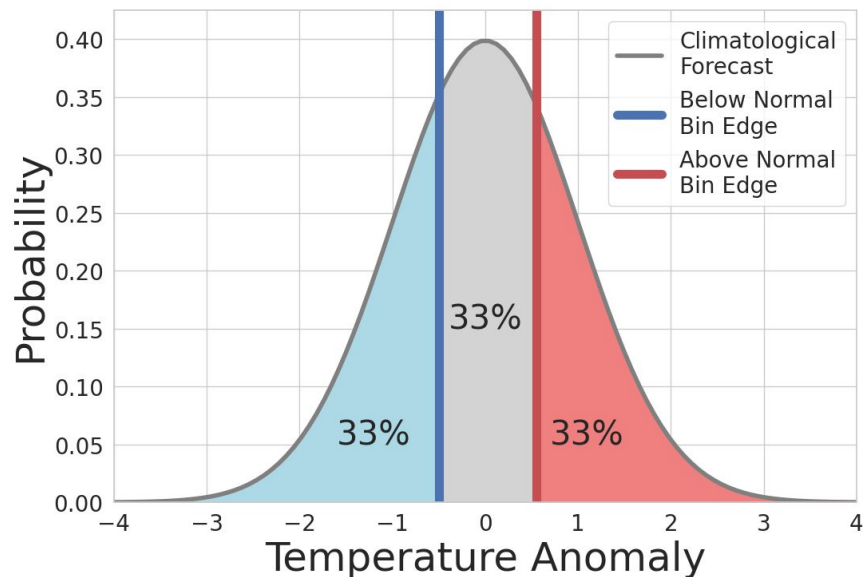
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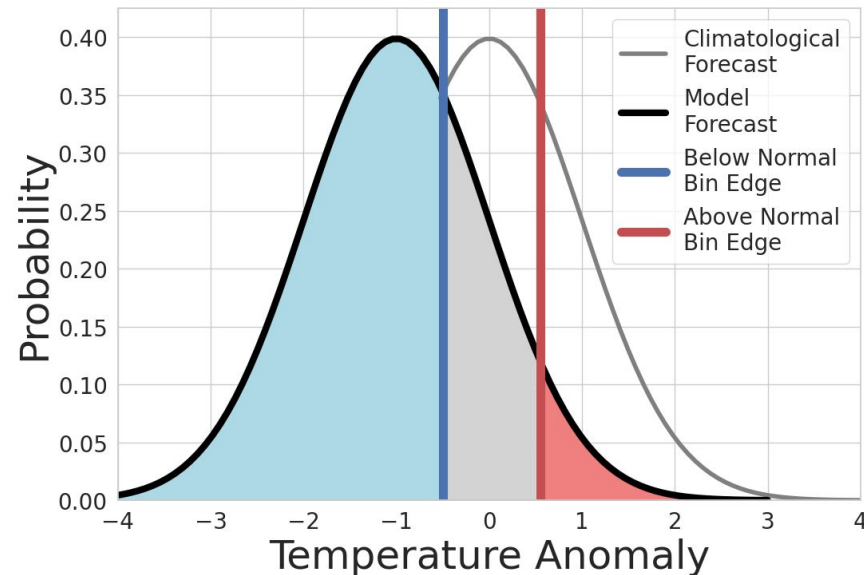
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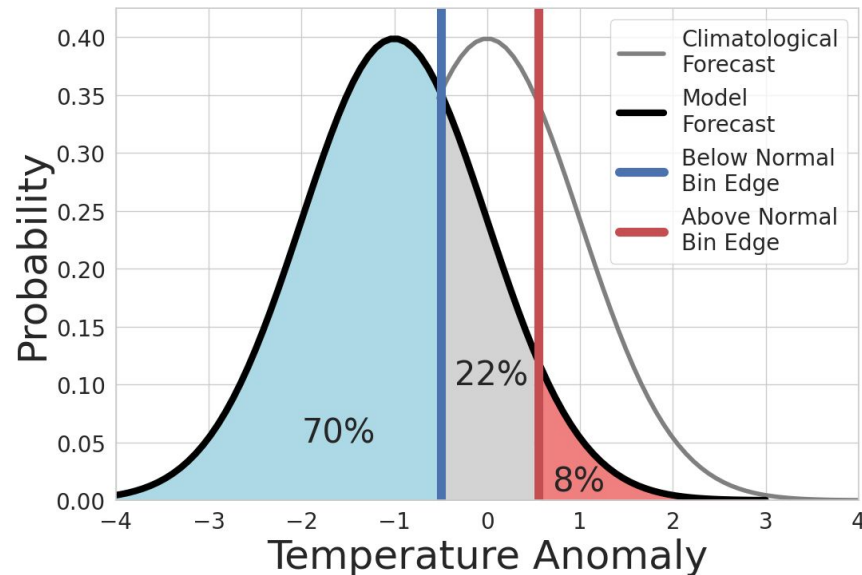
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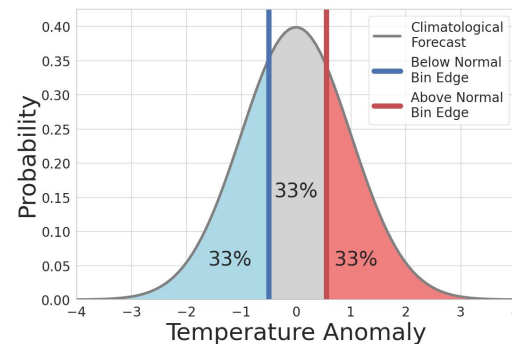
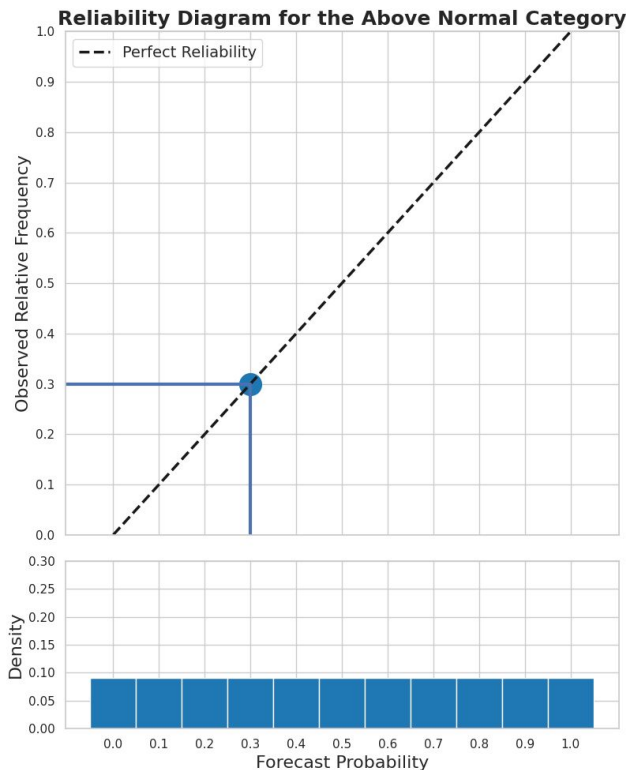
Reliability Diagram

Histograms - Forecast Count

Shows the relative number of times a forecast at a certain probability levels occur - typically aggregated over region and season

Typical Three Category Forecast

33% forecast probability is “random chance” or “climatological” forecast - there is an equal chance of being in any one of the three terciles.



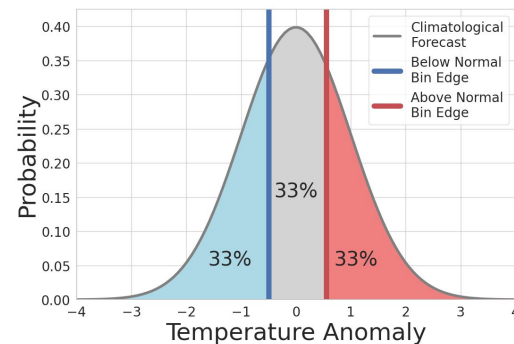
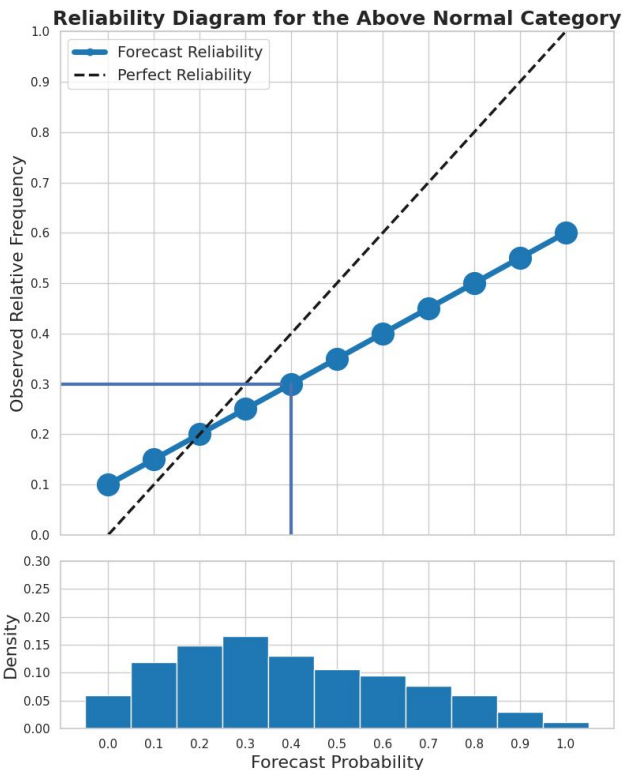
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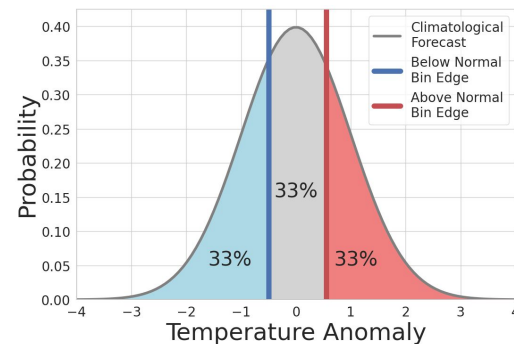
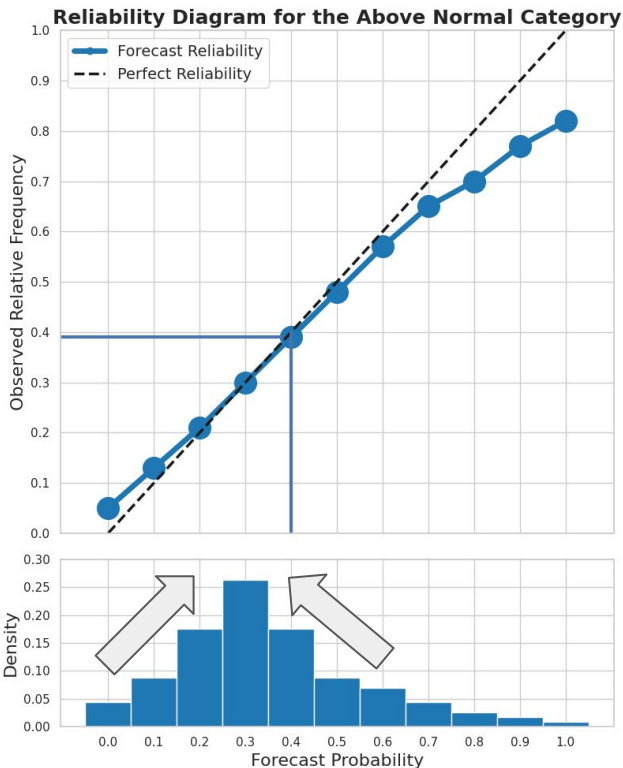
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What questions can we answer?

Synthetic Models - An Exploratory Approach

- What does using a DSS look like?
- How does forecast reliability affect user outcomes?
- What level of risk am I prepared to take?
- Questions one can answer with synthetic models:
 - What are the odds of being wrong **N** times in a row?
 - How does the reliability of a forecast affect this?
 - How does choice of categories affect this?
- This is not separate or antithetical to the cost/loss framework, but complementary

From forecasts to decisions

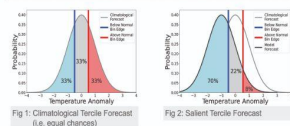
Understanding probabilistic forecasts facilitates better decision making

Probabilistic decision modelling using S2S forecasts

Decision support systems: the importance of calibration and reliability

Brian Zimmerman, Climate Scientist | bzimmerman@salientpredictions.com | www.salientpredictions.com

Calibration and Reliability



What is reliability?
A reliable forecast is one where the forecast probabilities correctly correspond to the frequency of verification. A forecast with 90% confidence should be correct 9 out of 10 times.

What does calibration do?
For dynamical models, reforecast data and validation data are used to calculate parameters used to correct the forecast.

For Salient's AI model, loss penalties to encourage calibration are applied during model training.

Fig 3: Reliability Diagram comparing Salient Blend to ECMWF

Non-Technical Summary

An uncalibrated model forecast is like a friend who tells you that the next coin flip they make has a 70% chance of being heads.

Calibration is you knowing (from experience) that it's only 50% and betting accordingly.

For the **best odds** at success in an uncertain world, two things are necessary:

← **reliable probabilistic forecasts** and a **decision support system** →

Salient

Idealized Agriculture Case Study

A farmer uses a decision support system (DSS) and seasonal probabilistic tercile temperature forecasts to make decisions. Reliability can be turned on and off.

- Farmer has 1000 acres
- Can plant a mix of wheat / barley
- Crop yield affected by which tercile verifies for the season (Table 1)
- Planted acreage depends on the strength of the forecast (Table 2)

Table 1: Harvest Yield Multiplier

	Above Normal	Near Normal	Below Normal	60% - 65%	65% - 70%	70% - 75%
Wheat	1.5x	1.0x	0.5x	20%	10%	20%
Barley	0.5x	1.0x	1.5x	10%	20%	10%

Table 2: Planting DSS

(Above Normal)	Wheat Acreage
60% - 65%	800
65% - 70%	700
70% - 75%	600
60% - 65%	500
65% - 70%	400
70% - 75%	300
20% - 10%	200
10% - 20%	100

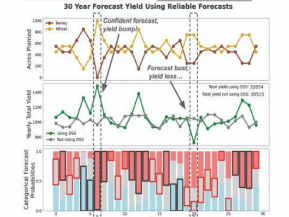
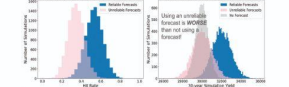


Fig 4: One Realization of a Case Study Simulation - Reliability ON



Salient Let's chat about how reliable probabilistic forecasts could help inform your decision making process

Idealized agriculture case study

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Table 1: Harvest yield multiplier

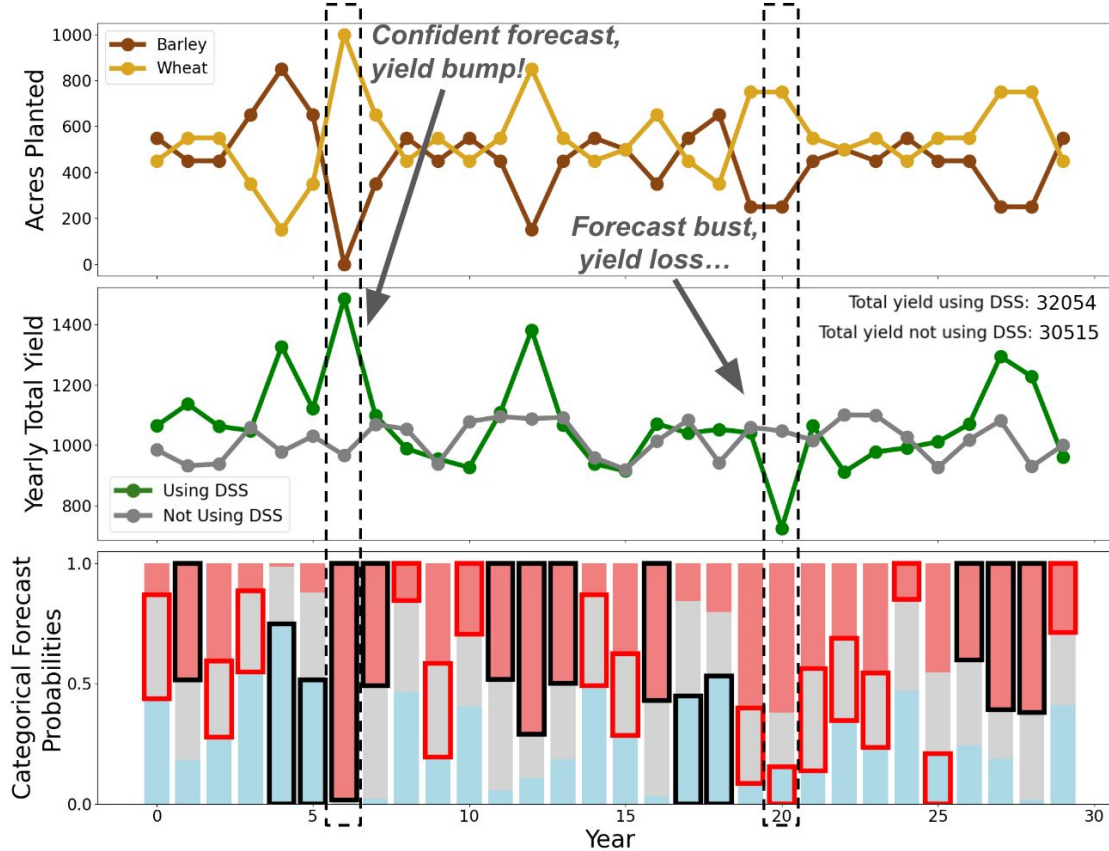
	Above normal	Near normal	Below normal
Wheat	1.5x	1.0x	0.5x
Barley	0.5x	1.0x	1.5x

Table 2: Planting DSS

P(Above Normal)	Wheat Acreage
> 90%	900
90% - 80%	800
80% - 70%	700
70% - 60%	600
60% - 40%	500
40% - 30%	400
30% - 20%	300
20% - 10%	200
< 10%	100

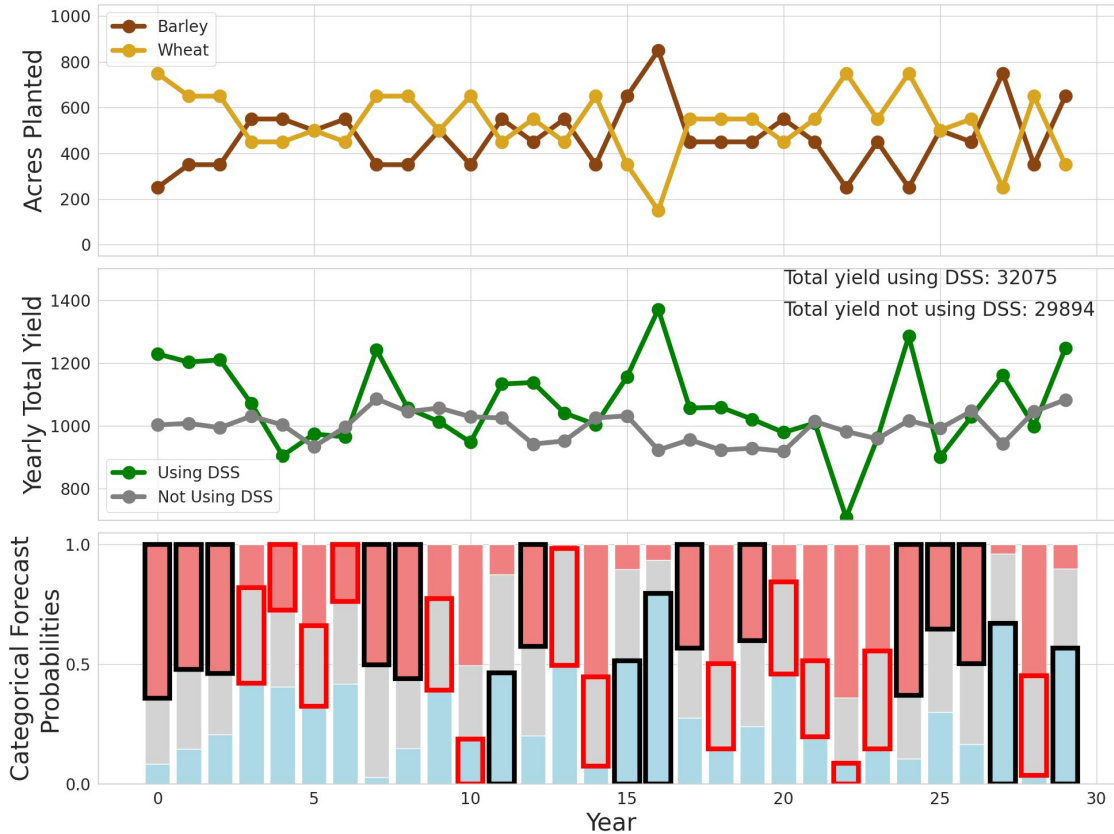
Synthetic case study

30 Year Forecast Yield Using Reliable Forecasts



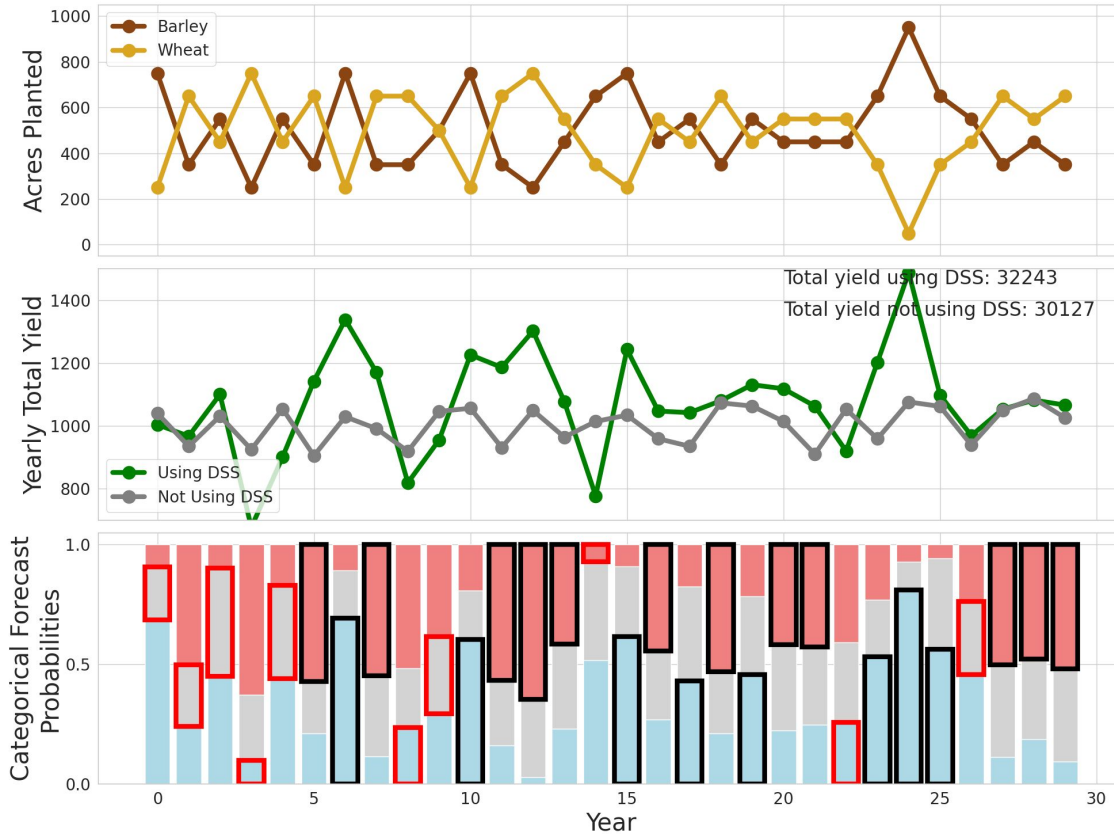
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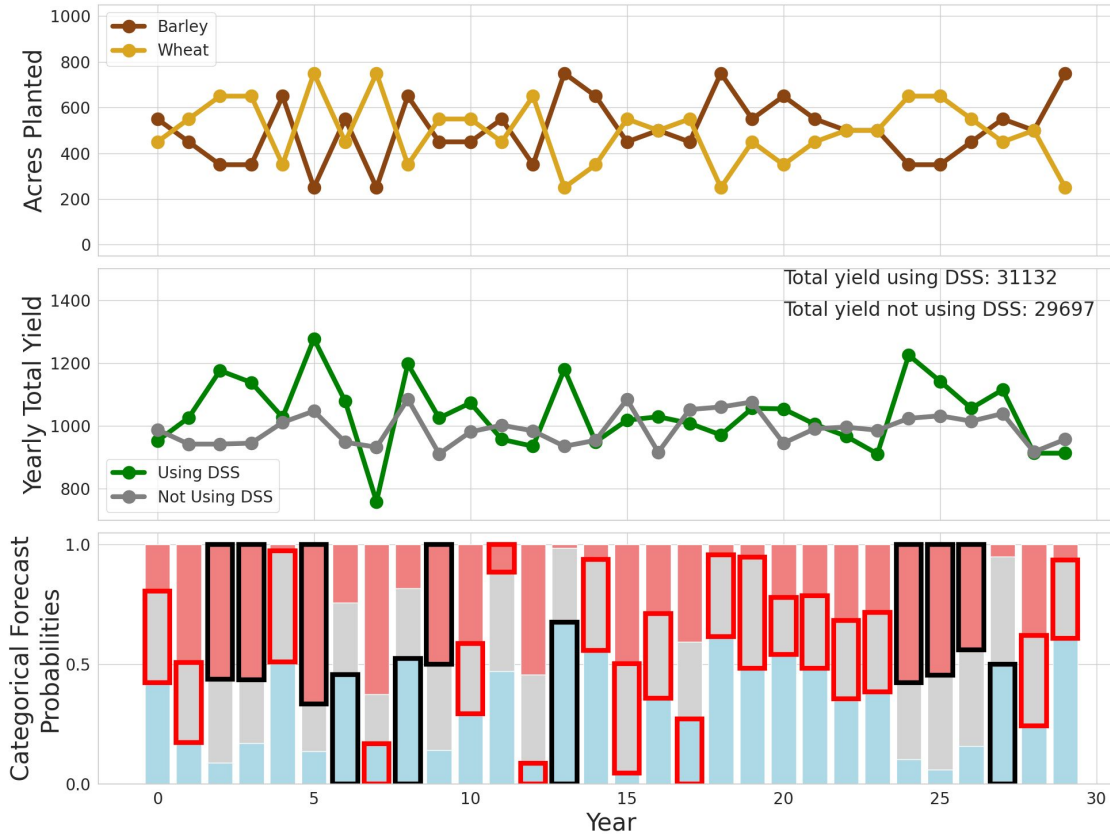
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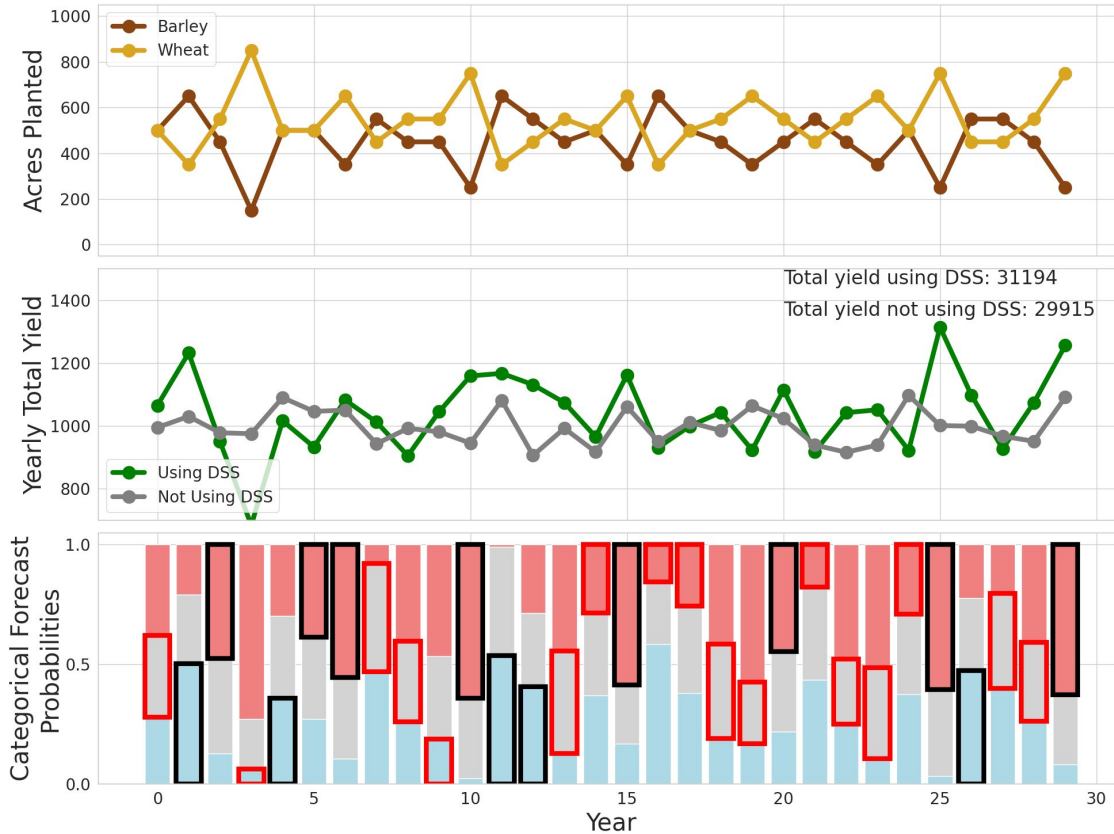
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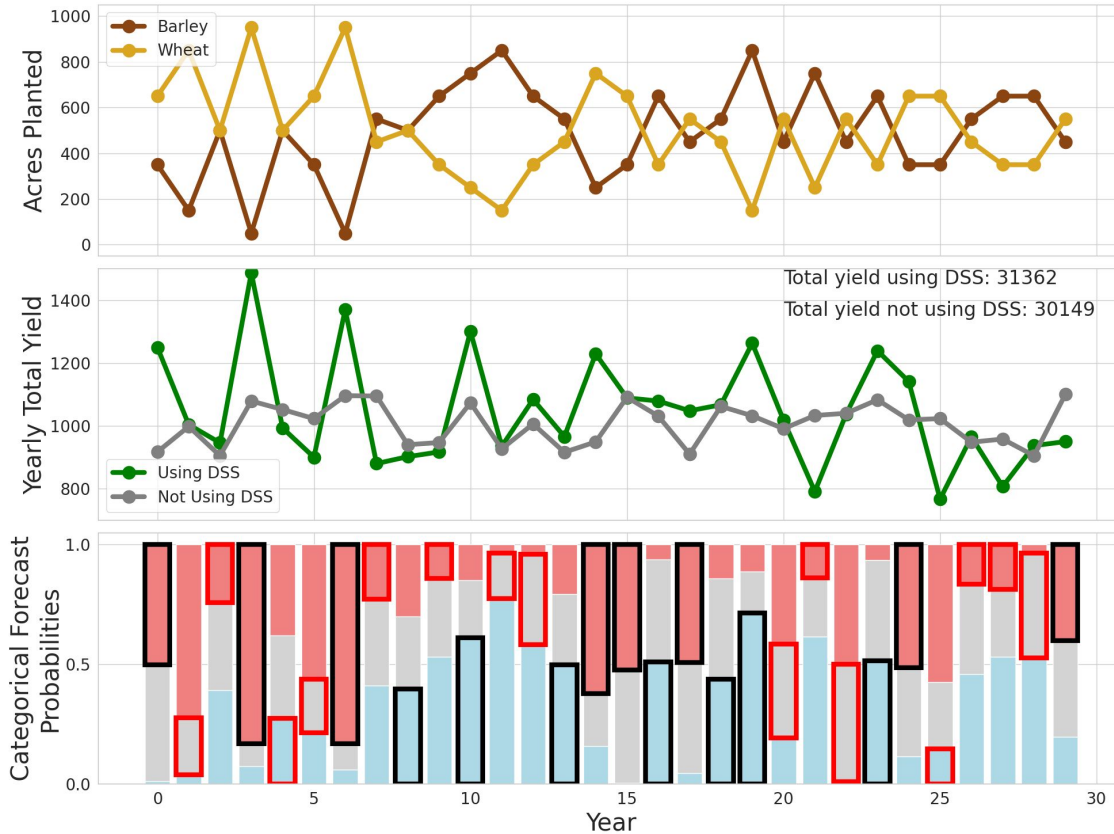
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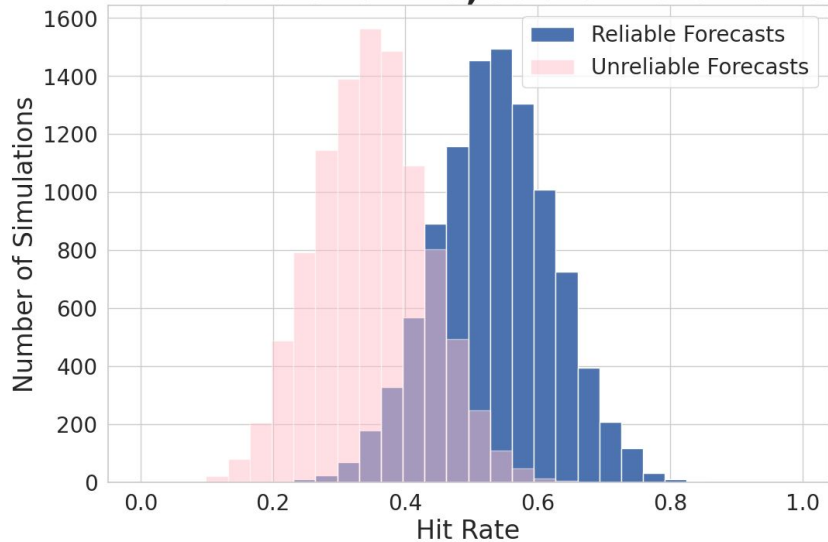
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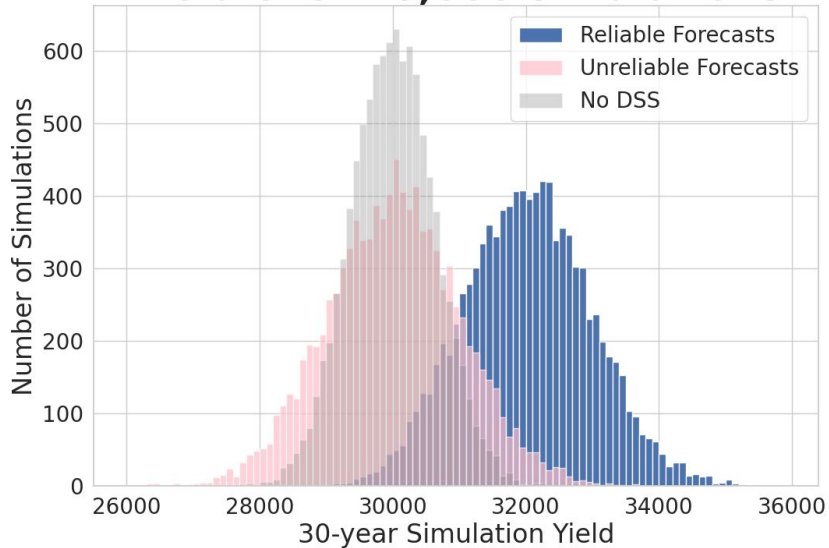


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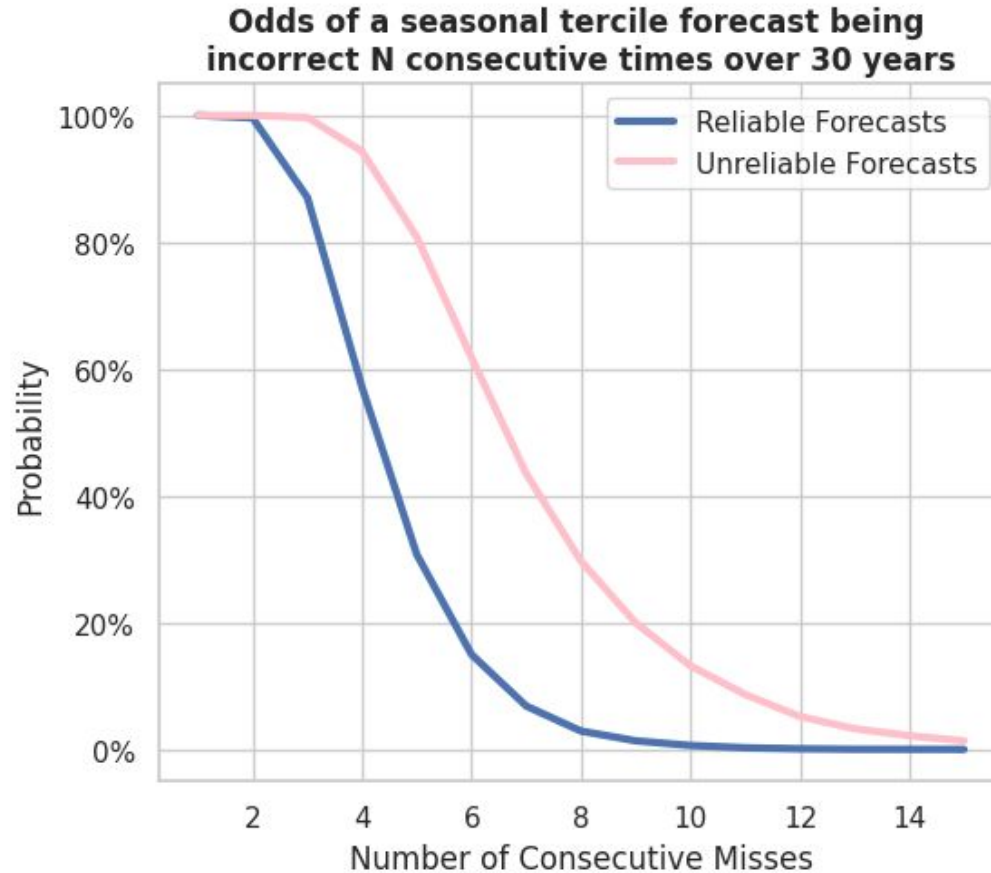
Hit Rate over 10,000 simulations



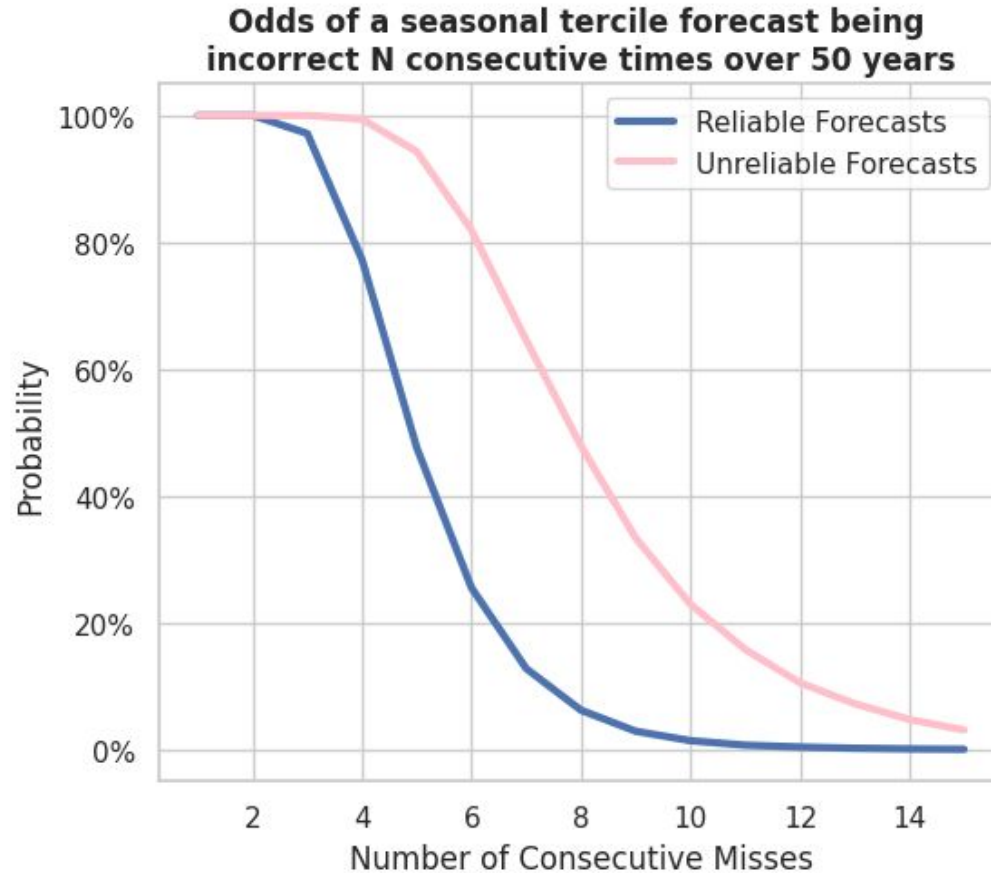
Yield over 10,000 simulations



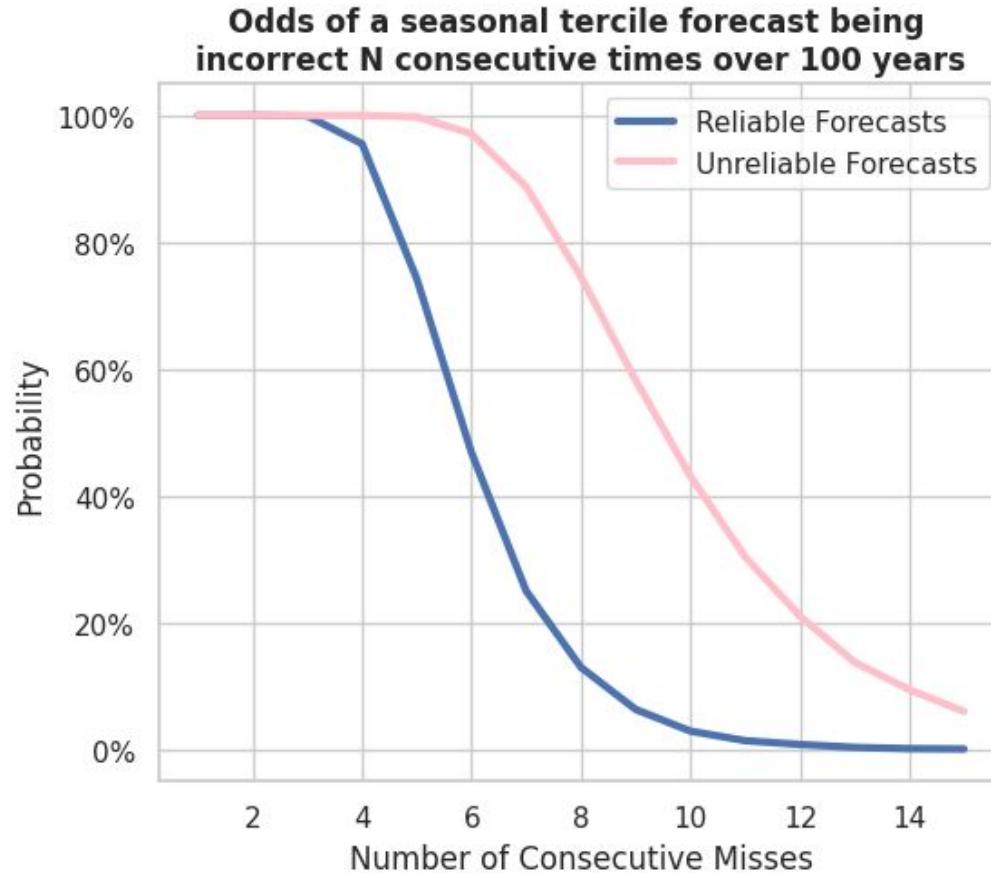
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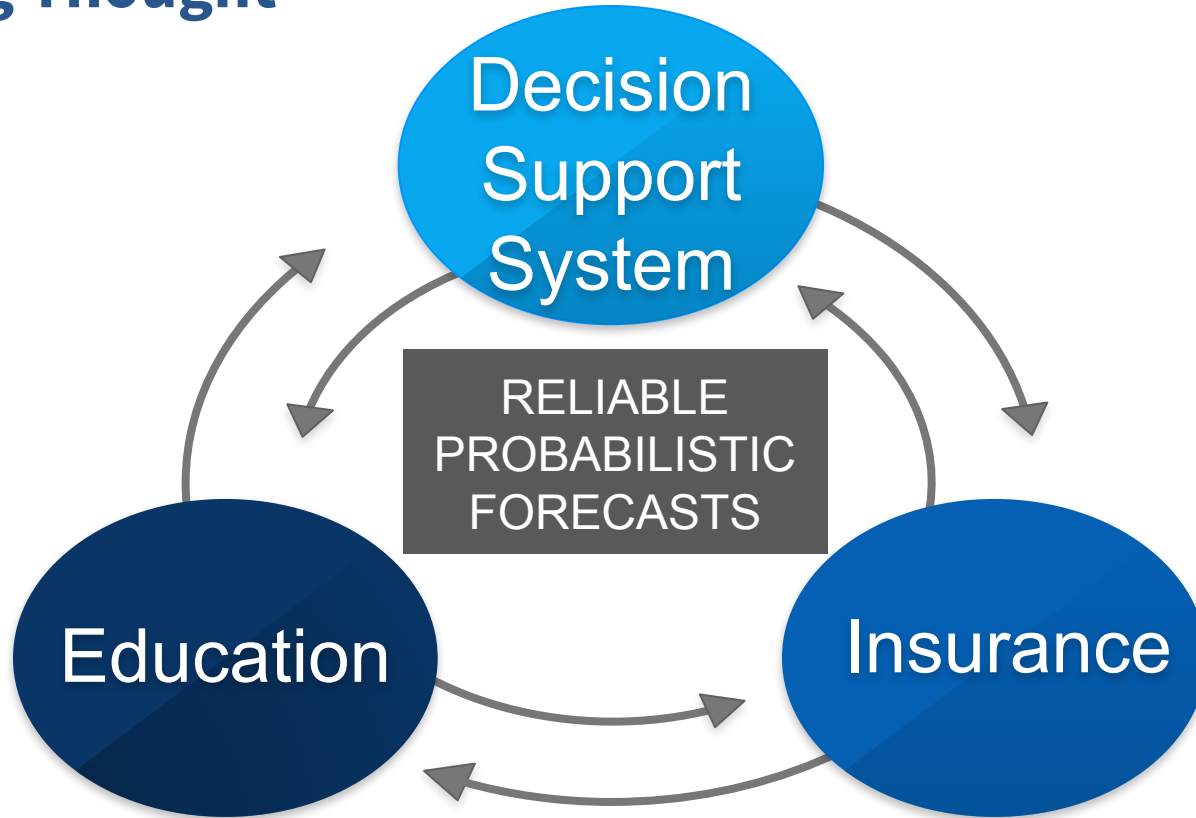


Summing it up

Wrapping up

- Intuitive primers help end users understand probabilistic concepts
- Simple synthetic models can answer interesting questions
- Goal is to ***get the end user thinking about*** how the concepts could be applied to ***their particular situation***

A Parting Thought



Getting existential...

Questions?



Thanks! Let's discuss!

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